

CURRICULUM VITAE

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CA. GAURAV MISRA **Chartered Accountant, B.Com (Hons)**

An astute professional with more than 14 years' post qualification experience in the areas of Corporate Finance, Treasury, Fund Management, Forex & Hedging, Business Modelling, Information Memorandum, Due diligence, Financial Planning & Analysis, Debt Syndication, Private Equity & IPO in India and overseas. Having worked in Corporate Finance & Treasury of GMR Group, BILT (Avantha Group), Jaypee Group, DLF, Ranbaxy and having expertise in IPOs (India, London and Singapore Stock Exchanges), Private Equity, Debt Syndications, Project Financing, Perpetual Bond Issue, Fund Management function, Financial Planning & Analysis, MIS and Budgeting. In depth knowledge of Financial Management and Accounting concepts. Good analytical, communication and team management skills.

Work Experience:

I. Great Eastern Energy Corporation Limited, a London Stock Exchange Listed and India's first private sector company to produce CBM Gas, as General Manager (Finance) from July 2018 till December 2018:

- **Treasury Function:** Heading Treasury function of the company involving Cash flow Planning & Management including Investments.
- **Debt Syndication:** Looking after total Borrowings of the Company. Involves preparation of Business Models, CMA Data, Negotiation on Term Sheets, Vetting of Financial Documents and compliance of various Financial Covenants.
- Preparation of **Ten Year Business Plan** for various Stakeholders Management, Prospective Investors and Banks, Credit Rating Agencies, Impairment testing.
- **Managing and handling Banking Relationships** involving the Public Sector and Private Banks.
- Preparation of **Analyst and Board Presentations**.
- Handling **Credit Rating Agencies**

II. GMR Group (Infrastructure Conglomerate) as Associate General Manager (Finance) from January 2016 till June 2018:

- **Debt Syndication** – Long Term, Short Term (Fund Based & Non-Fund Based) Borrowings. Involves preparation of Business Models, CMA Data, Negotiation on Term Sheets, Vetting of Financial Documents and compliance of various Financial Covenants
- **Project Feasibilities** : Analysis of the Financial viabilities of the projects involving complete understanding and working on detailed Cash Flows , Profitability , IRR, NPV , Payback, DSCR Ratios period in context of hurdle metrics.
- **Divestments:** Handling due diligence process for monetization of the existing projects. Working on Valuations of the projects and meeting all Information Covenants.
- Preparation of **Ten Year Business Plan** for various Stakeholders Management, Prospective Investors and Banks, Credit Rating Agencies, Impairment testing.
- **Managing and handling Banking Relationships** involving all the Public Sector and Private Banks.
- Preparation of **Analyst and Board Presentations.**
- Handling **Credit Rating Agencies.**

*Successfully arranged Bank Guarantees of Rs 750 crores for Dedicated Freight Corridor Project (Ministry of Railways) of Rs 5000 Crores. **Awarded Spot Award** in recognition of the arrangement of Bank Guarantees within three months of joining.*

III. Ballarpur Industries Limited (Avantha Group erstwhile Thapar Group), India's leading Paper Company with Annual Turnover of INR 5000 Crores

Worked as Deputy General Manager from June 2010 till January 2016

Job Profile:

A. Equity and Private Equity

S.No.	Deals	Key Responsibility Areas
1	Successfully handled Private Equity Deal (USD 100 MN) with "International Finance Corporation"	Valuations & Due Diligence
2	IPO listing in London Stock Exchange (<i>Intention to Float was filed but Management decided Valuations were not at satisfactory level</i>)	Analyst Presentation, Prospectus , Ten Year Business Plan for Valuations, Due diligence.
3	IPO Listing in Singapore Stock Exchange (<i>DRHP was filed, but later dropped due to non-conducive market conditions</i>)	Analyst Presentation , Prospectus , Ten Year Business Plan for Valuations, Due diligence

4	Perpetual Bond Issue of USD 200 MN (Treated as Equity) listed in Singapore Stock Exchange	Offering Circular (Information Memorandum) , Ten Year Business Plan , Road Show Presentations
5	Handled existing Private Equity Investor "GIC , Singapore" and IFC	Providing Monthly & Quarterly MIS and meeting other Information Requirements and Analysis

B. Debt Syndication (Long Term & Short Term Debt)

Handling debt portfolio of the company which includes :

- Long Term Loans (INR Loans ,Rupee Bonds (Non Convertible Debentures) , ECBs and Foreign Loans)
- Short Term Loans (Revolving Credit, Bill Discounting, Buyers / Suppliers Credit etc.)
- Forex Management & Hedging

Key Responsibility Areas:

- Ten Year Business Plans, Negotiations & finalization of Term Sheets and Financial Documents.
- Ensuring all statutory compliances for example of RBI and Financial Covenants compliances.
- Handling of Forex hedging requirements for debt exposures and servicing.

Dealing with all Nationalized and Foreign Banks like State Bank of India, IDFC, IDBI , Axis Bank , Exim Bank, ICICI Bank, Standard Chartered Bank , DBS, Rabobank etc.

C. MIS & Budgeting

Key Responsibility Areas :

- Monthly MIS Closing of Profit & Loss Consolidation of units (7 Manufacturing Units) at Corporate level
- Variance Analysis and Reconciliation with Monthly Budget & Reporting within fixed timelines

D. Investor / Analyst / Board presentations

Preparation of Investor Presentations for Analyst Meets and Board Meetings

E. Credit Rating Agencies and Credit Analysts for Market Research Reports

Handling Credit Rating Agencies like Standard & Poors and India Ratings (Fitch) and Credit Analysts for Company's Market Research Reports

IV. Jaypee Group, a Rs.6500 Crore well diversified infrastructural industrial conglomerate with interests in Cement, Hospitality, Power and Real Estate.

Senior Manager – Finance (From July 2007 till May 2010)

Key Deliverables:

A. IPO (Initial Public Offering) of INR 2200 Crores in Jaypee Infratech Limited –

- Red Herring Prospectus (chapters like Business, Risk Factors, Management Discussion and Analysis, Financial Indebtedness, Object Clause)
- Handled Valuations & Due Diligence.

B. Project financing (Private Equity & Debt) of INR 7500 Crores

- Due diligence for Private Equity Investors like ICICI Ventures & Abu Dhabi Investment Authority.
- Ten Year Business Plans for the bankers & investors.
- Information Memorandum for the project.
- Calculation of IRR, DSCR, NPV and Sensitivity analysis.
- Loan Documentations & Compliances of terms & conditions of the debt arrangement with bankers.

Successfully arranged “Financial Closure” of Yamuna Expressway Project with Consortium of Bankers including ICICI , Axis Bank , PNB , State Bank of Punjab, IIFC , Dena Bank etc.

C. Involved in Valuation of Group Companies for Amalgamation.

D. MIS and Variance Analysis

E. Accounting: Scrutiny of Ledgers, Trial Balance and preparation of Balance Sheet of the subsidiary company.

Maintaining Financials Integrity and ensuring proper accounting of revenue accruals, costing as per Accounting Standards.

V. DLF Limited, India’s leading Real Estate Company

Asst. Manager – Finance. (From Nov 2005 to Jul 2007)

Job Profile: -

A. Project feasibilities: It involves complete understanding and calculation of saleable area, revenues, costing, leverage ratio, payback period, IRR, NPV, profitability in context to the hurdle metrics.

B. Ten Year Business plan, financials & valuations of retail projects (mall wise)

C. Monthly profitability & balance sheet (MIS) of retail part of business.

D. Engaged in tax planning for the group.

E. Revenue Reports, Sale Report & variance analysis.

F. Financial valuations of retail project for IPO assignment.

**VI. Ranbaxy Laboratories Limited (Allied Business)
Finance Trainee. (Mar 2005 to Sep 2005)**

Job Profile: -

- Monthly MIS Reports for the management.
- Consolidation & Variance Analysis of Budgets against the actual.
- Stock Valuation & Analysis Reports

VII. Articleship with K.C Khanna & Company (Connaught Place, New Delhi)

- Worked in Bank and Company Audits and Income Tax Assignments

Educational Qualification:

Degree	University/ Board	Year	
C.A.(final) 1 st Group	I.C.A.I	Nov.-2004	50%
C.A.(final)2 nd Group		Nov.-2003	60.75%
C.A.(Inter)1 st Group		Nov.-2001	In first attempt
C.A.(Inter)2 nd Group		May-2002	In first attempt
B.Com (Hons)	Delhi University	1997-2000	58%
12 th class	C.B.S.E.	1997	79%; Ramjas School, Pusa Road, N.D.
10 th class	C.B.S.E.	1995	75%; Ramjas School, Pusa Road, N.D.

Computer Literacy:

Having proficiency in MS-Office, Working knowledge of SAP R13 and Oracle 11i.

Interest and Hobbies

#Meditation, Traveling, Watching cricket

Personal details

Date of Birth

22nd February, 1980

Father's Name

Sh.Devinder Misra

Marital Status

Married

Nationality

Indian

Languages

English and Hindi.

References

Mr. Vivek Kumar Goyal (CEO)
Tata Housing Development Co. Ltd
(Earlier CFO of Ballarpur Industries Limited)

Mr Joy Saxena
Management Consultant & Advisor -Joy Saxena
& Associates
(Earlier CFO of DLF Limited)

CA. Gaurav Misra